

STATE OF SOUTH CAROLINA

(Caption of Case)

In re:

Petition To Establish Docket To Consider  
Implementing the Requirements of Section 1307  
(State Consideration of Smart Grid) of the Energy  
Independence and Security Act of 2007

BEFORE THE  
PUBLIC SERVICE COMMISSION  
OF SOUTH CAROLINA

COVER SHEET

DOCKET

NUMBER: 2008 - 447 - EG

(Please type or print)

Submitted by: Catherine E. Heigel

SC Bar Number: 9268

Address: 526 S. Church Street, EC 03T

Telephone: 704-382-8123

Charlotte, NC 28202

Fax: 704-382-5690

Other:

Email: Catherine.Heigel@duke-energy.com

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**DOCKETING INFORMATION** (Check all that apply)

☐ Emergency Relief demanded in petition ☐ Request for item to be placed on Commission's Agenda expeditiously

☐ Other:

INDUSTRY (Check one)	NATURE OF ACTION (Check all that apply)			
<input type="checkbox"/> Electric	<input type="checkbox"/> Affidavit	<input type="checkbox"/> Letter	<input type="checkbox"/> Request	
<input checked="" type="checkbox"/> Electric/Gas	<input type="checkbox"/> Agreement	<input type="checkbox"/> Memorandum	<input type="checkbox"/> Request for Certificatio	
<input type="checkbox"/> Electric/Telecommunications	<input type="checkbox"/> Answer	<input type="checkbox"/> Motion	<input type="checkbox"/> Request for Investigator	
<input type="checkbox"/> Electric/Water	<input type="checkbox"/> Appellate Review	<input type="checkbox"/> Objection	<input type="checkbox"/> Resale Agreement	
<input type="checkbox"/> Electric/Water/Telecom.	<input type="checkbox"/> Application	<input type="checkbox"/> Petition	<input type="checkbox"/> Resale Amendment	
<input type="checkbox"/> Electric/Water/Sewer	<input type="checkbox"/> Brief	<input type="checkbox"/> Petition for Reconsideration	<input type="checkbox"/> Reservation Letter	
<input type="checkbox"/> Gas	<input type="checkbox"/> Certificate	<input type="checkbox"/> Petition for Rulemaking	<input type="checkbox"/> Response	
<input type="checkbox"/> Railroad	<input type="checkbox"/> Comments	<input type="checkbox"/> Petition for Rule to Show Cause	<input type="checkbox"/> Response to Discovery	
<input type="checkbox"/> Sewer	<input type="checkbox"/> Complaint	<input type="checkbox"/> Petition to Intervene	<input type="checkbox"/> Return to Petition	
<input type="checkbox"/> Telecommunications	<input type="checkbox"/> Consent Order	<input type="checkbox"/> Petition to Intervene Out of Time	<input type="checkbox"/> Stipulation	
<input type="checkbox"/> Transportation	<input type="checkbox"/> Discovery	<input checked="" type="checkbox"/> Prefiled Testimony	<input type="checkbox"/> Subpoena	
<input type="checkbox"/> Water	<input type="checkbox"/> Exhibit	<input type="checkbox"/> Promotion	<input type="checkbox"/> Tariff	
<input type="checkbox"/> Water/Sewer	<input type="checkbox"/> Expedited Consideration	<input type="checkbox"/> Proposed Order	<input type="checkbox"/> Other:	
<input type="checkbox"/> Administrative Matter	<input type="checkbox"/> Interconnection Agreement	<input type="checkbox"/> Protest		
<input type="checkbox"/> Other:	<input type="checkbox"/> Interconnection Amendment	<input type="checkbox"/> Publisher's Affidavit		
	<input type="checkbox"/> Late-Filed Exhibit	<input type="checkbox"/> Report		

BEFORE  
THE PUBLIC SERVICE COMMISSION OF  
SOUTH CAROLINA  
DOCKET NO. 2008-447-EG

Petition To Establish Docket To Consider )  
Implementing the Requirements of Section ) CERTIFICATE OF SERVICE  
1307 (State Consideration of Smart Grid) of )  
the Energy Independence and Security Act of 2007 )

I, Catherine E. Heigel, hereby certify that copies of Duke Energy Carolinas, LLC's Direct Testimony of witnesses Jeffrey R. Bailey, Donald H. Denton, III, Jane L. McManeus, Robert A. McMurtry, and Richard G. Stevie, Ph.D. have been either e-mailed or placed in the U.S. Mail on this date, to the parties of record at the addresses shown below, with sufficient postage attached:

Joseph Wojcicki  
820 East Steele Road  
West Columbia, SC, 29170  
Email: [joe4solar@aol.com](mailto:joe4solar@aol.com)

Len S. Anthony, General Counsel  
Progress Energy Carolinas, Incorporated  
Post Office Box 1551  
Raleigh, NC, 27602  
Email: [Len.S.Anthony@pgnmail.com](mailto:Len.S.Anthony@pgnmail.com)

Rick D. Chamberlain, JD, CPA  
Behrens, Taylor, Wheeler and Chamberlain  
6 NE 63rd, Suite 400  
Oklahoma City, OK, 73105  
Email: [rdc\\_law@swbell.net](mailto:rdc_law@swbell.net)

Damon E. Xenopoulos, Esquire  
Brickfield Burchette Ritts & Stone, PC  
1025 Thomas Jefferson Street, NW  
8th Floor - West Tower  
Washington, DC, 20007  
Email: [dex@bbrslaw.com](mailto:dex@bbrslaw.com)

E. Wade Mullins, III, Counsel  
Bruner Powell Robbins Wall & Mullins, LLC  
Post Office Box 61110  
Columbia, SC, 29260  
Email: [wmullins@bprwm.com](mailto:wmullins@bprwm.com)

Joey R. Floyd, Counsel  
Bruner, Powell, Robbins, Wall & Mullins, LLC  
Post Office Box 61110  
Columbia, SC, 29260  
Email: [jfloyd@bprwm.com](mailto:jfloyd@bprwm.com)

M. John Bowen, Jr., Counsel  
McNair Law Firm, P.A.  
Post Office Box 11390  
Columbia, SC, 29211  
Email: [jbowen@mcnair.net](mailto:jbowen@mcnair.net)

Sue-Ann Gerald Shannon, Counsel  
McNair Law Firm, P.A.  
Post Office Box 11390  
Columbia, SC, 29211  
Email: [sshannon@mcnair.net](mailto:sshannon@mcnair.net)

Thomas L. Moses, Counsel  
Monahan and Moses, LLC  
13-B West Washington Street  
Greenville, SC, 29601  
Email: [tom.moses@momolaw.com](mailto:tom.moses@momolaw.com)

Robert R. Smith, II, Counsel  
Moore & Van Allen, PLLC  
100 North Tyron St., Suite 4700  
Charlotte, NC, 28202  
Email: [robsmith@mvalaw.com](mailto:robsmith@mvalaw.com)

Scott M. Tyler, Counsel  
Moore & Van Allen, PLLC  
100 North Tryon Street, Suite 4700  
Charlotte, NC, 28202-4003  
Email: [scotttyler@mvalaw.com](mailto:scotttyler@mvalaw.com)

Thomas S. Mullikin, Counsel  
Moore & Van Allen, PLLC  
100 North Tryon Street, Suite 4700  
Charlotte, NC, 28202  
Email: [tommullikin@mvalaw.com](mailto:tommullikin@mvalaw.com)

Michael K. Lavanga, Counsel  
Nucor Steel - South Carolina  
1025 Thomas Jefferson Street, NW  
Eighth Floor, West Tower  
Washington, DC, 20007  
Email: [mkl@bbrslaw.com](mailto:mkl@bbrslaw.com)

Nanette S. Edwards, Counsel  
Office of Regulatory Staff  
1401 Main Street, Suite 900  
Columbia, SC, 29201  
Email: [nsedwar@regstaff.sc.gov](mailto:nsedwar@regstaff.sc.gov)

Shannon Bowyer Hudson, Counsel  
Office of Regulatory Staff  
1401 Main Street, Suite 900  
Columbia, SC, 29201  
Email: [shudson@regstaff.sc.gov](mailto:shudson@regstaff.sc.gov)

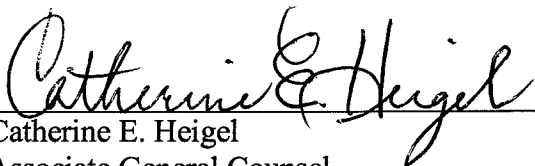
James H. Jeffries, IV, Counsel  
Piedmont Natural Gas Company, Inc.  
Moore & Van Allen, PLLC  
100 North Tryon Street, Ste. 4700  
Charlotte, NC, 28202  
Email: [jimjeffries@mvalaw.com](mailto:jimjeffries@mvalaw.com)

Jane Lewis-Raymond  
Vice President and General Counsel  
Piedmont Natural Gas Company, Incorporated  
Post Office Box 33068  
Charlotte, NC, 28233  
Email: [jane.lewis-raymond@piedmontng.com](mailto:jane.lewis-raymond@piedmontng.com)

Ken Baker  
Senior Manager of Sustainable Regulation  
Sam Walton Development Complex  
Department 9566  
2001 SE 10th Street  
Bentonville, AR, 72716-0550  
Email: [ken.baker@wal-mart.com](mailto:ken.baker@wal-mart.com)

K. Chad Burgess, Senior Counsel  
South Carolina Electric & Gas Company  
1426 Main Street, MC 130  
Columbia, SC, 29201  
Email: [chad.burgess@scana.com](mailto:chad.burgess@scana.com)

This the 4<sup>th</sup> day of August, 2009.

  
Catherine E. Heigel  
Associate General Counsel  
Duke Energy Carolinas, LLC  
P. O. Box 1006, EC03T  
Charlotte, NC 28201-1006  
Tel: 704-382-8123  
Email: [Catherine.Heigel@duke-energy.com](mailto:Catherine.Heigel@duke-energy.com)

BEFORE THE  
PUBLIC SERVICE COMMISSION OF  
SOUTH CAROLINA  
DOCKET NO. 2008-447-EG

Petition To Establish Docket To Consider	)	
Implementing the Requirements of Section	)	<b>DIRECT TESTIMONY OF</b>
1307 (State Consideration of Smart Grid) of	)	<b>JEFFREY R. BAILEY</b>
the Energy Independence and Security Act of	)	<b>FOR DUKE ENERGY CAROLINAS, LLC</b>
2007	)	
	)	

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**I.     INTRODUCTION AND PURPOSE**

1     **Q.     PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2     A.     My name is Jeffrey R. Bailey. My business address is 1000 East Main Street,  
3             Plainfield, Indiana 46168.

4     **Q.     BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

5     A.     I am employed by Duke Energy Business Services, LLC, an affiliated service  
6             company of Duke Energy Carolinas, LLC ("Duke Energy Carolinas" or the  
7             "Company") as Director, Pricing and Analysis.

8     **Q.     PLEASE SUMMARIZE YOUR EDUCATION.**

9     A.     I received Bachelor of Science degrees in Industrial Management and Engineering  
10            from Purdue University, West Lafayette, Indiana. I also received a Master of  
11            Science degree majoring in Industrial Engineering from Purdue University.

12    **Q.     PLEASE SUMMARIZE YOUR WORK EXPERIENCE.**

13    A.     I began my employment with PSI Energy, Inc. ("PSI") in 1990 as Supervisor,  
14            Rate Engineering. I was subsequently promoted to Manager, Rate Engineering in  
15            1991. I held several positions in the Rate, Pricing, and Market Planning areas  
16            until 1997, when I accepted the position of Manager, Sales Analysis. In 2000, I  
17            joined the Financial Operations Department, where I held the positions of  
18            Manager, Financial Projects, and Manager, Finance. I returned to the Rate  
19            Department in 2002, as Manager, Pricing. My primary responsibility during this  
20            time was the development and administration of the rates and charges, as may be

1 contained in tariffs, agreements, or contracts for electric service, for Cinergy  
2 Corporation ("Cinergy") and its affiliate companies, including the Union Light,  
3 Heat and Power Company ("ULH&P"). I was promoted to my current position as  
4 Director Pricing and Analysis in October 2006.

5 Before joining PSI in 1990, I was employed by the Indiana Utility  
6 Regulatory Commission ("IURC"). I began my employment at the IURC in 1983  
7 as a Staff Engineer. During my tenure with the IURC, I held several positions,  
8 progressively increasing in responsibility, the last of which was Assistant Chief  
9 Engineer. My primary responsibility as Assistant Chief Engineer was the  
10 supervision of the gas and electric sections that investigated rate and regulatory  
11 matters pending before the IURC.

12 **Q. WHAT ARE YOUR DUTIES AS DIRECTOR, PRICING AND ANALYSIS?**

13 A. As Director, Pricing and Analysis, I am responsible for the development of the  
14 Company's rates and charges for all of Duke Energy Corporation's utility  
15 operating companies.

16 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS**  
17 **PROCEEDING?**

18 A. The purpose of my testimony is to discuss the rate design standards for electric  
19 utilities as set forth in the Energy Independence and Security Act of 2007 ("EISA  
20 2007"), which amend the Public Utilities Regulatory Policy Act of 1978  
21 ("PURPA"). I discuss Duke Energy Carolinas' position on the Public Service  
22 Commission of South Carolina's ("Commission") consideration to adopt the rate

1 design standards to promote energy efficiency for electric utilities. More  
2 specifically, I address two of the PURPA Amendment policy considerations for  
3 electric rate designs, namely: 1) including the impact on the adoption of energy  
4 efficiency as one of the goals of retail rate design, recognizing that energy  
5 efficiency must be balanced with other objectives; and 2) adopting rate designs  
6 that encourage energy efficiency for each customer class. I also discuss Duke  
7 Energy Carolinas' current rate design and policies that are responsive to the EISA  
8 2007 rate design standards.

## **II. RATE DESIGN CONSIDERATIONS OF EISA 2007**

9 **Q. ARE YOU FAMILIAR WITH THE EISA 2007 STANDARD APPLICABLE**  
10 **TO RATE DESIGN FOR ELECTRIC UTILITIES?**

11 A. Yes. The standard for electric utilities states that rates allowed to be charged by  
12 any electric utility shall align utility incentives with the delivery of cost-effective  
13 energy efficiency and promote energy efficiency investments. To achieve those  
14 goals, regulatory Commissions are to consider six policy options for electric  
15 utilities.

16 **Q. WHAT ARE THE POLICY CONSIDERATIONS RELATED TO**  
17 **ELECTRIC UTILITIES?**

18 A. The policy considerations for electric utilities include:

- 19 1) removing the throughput incentive and other regulatory and  
20 management disincentives to energy efficiency;
- 21 2) providing utility incentives for the successful management of energy  
22 efficiency programs;

- 1                   3) including the impact on adoption of energy efficiency as one of the  
2                   goals of retail rate design, recognizing that energy efficiency must be  
3                   balanced with other objectives;  
4                   4) adopting rate designs that encourage energy efficiency for each  
5                   customer class;  
6                   5) allowing timely recovery of energy efficiency-related costs; and  
7                   6) offering home energy audits, offering demand response programs,  
8                   publicizing the financial and environmental benefits associated with  
9                   making home energy efficiency improvements, and educating  
10                  homeowners about all existing Federal and State incentives, including  
11                  the availability of low cost loans that make energy efficiency  
12                  improvements more affordable.

13                  EISA 2007 § 532(a)(17)(B)(1-6).

14       **Q.     SHOULD THE COMMISSION ADOPT THE EISA 2007 PURPA RATE**  
15       **DESIGN STANDARDS FOR ELECTRIC UTILITIES?**

16       A.     Although Duke Energy Carolinas does not oppose the standards and believes that  
17                  electric utility incentives should be aligned with the delivery of cost-effective  
18                  energy efficiency and promote investment, the Company does not think the  
19                  adoption of the EISA 2007 PURPA standards are necessary to accomplish this  
20                  goal in South Carolina. Section 58-37-20 of the South Carolina Code of Laws  
21                  ("S.C. Code. Ann.") provides the Commission with the necessary authority, if it  
22                  chooses, to encourage utility energy efficiency investment.



1   **Q.   WHAT IS THE COMPANY'S OPINION ON THE POLICY**  
2       **CONSIDERATION OF INCLUDING THE IMPACT ON ADOPTION OF**  
3       **ENERGY EFFICIENCY AS ONE OF THE GOALS OF RETAIL RATE**  
4       **DESIGN?**

5   A.   Although the Company believes energy efficiency should be encouraged, Duke  
6       Energy Carolinas supports the general concept that rates charged to core markets,  
7       including retail residential, general service, industrial, and other customer classes,  
8       should approximate the cost of providing these customers with service. It is  
9       intrinsically fair that customers should pay rates that reflect the cost that the utility  
10      incurs to provide service. Encouraging energy efficiency, while important, must  
11      be in alignment with the cost of service for the benefit of both the customer and  
12      the utility.

13   **Q.   WHAT IS THE COMPANY'S OPINION ON THE POLICY**  
14      **CONSIDERATION OF ADOPTING RATE DESIGNS THAT**  
15      **ENCOURAGE ENERGY EFFICIENCY FOR EACH CUSTOMER**  
16      **CLASS?**

17   A.   As previously discussed, base rate designs must take into account a number of  
18       factors, including cost of service, and the utility's load data, peak, and customer  
19       characteristics. As such, the Company believes that rate design alternatives such  
20       as inverted/inclining or declining block structures should be justified and  
21       supportable through competent studies. Utilities should not be forced to  
22       implement rate designs that are not supportable by such studies.

23               Although rate design can certainly facilitate energy efficiency investment,

1 it can be encouraged in ways other than through the utility's design of its base  
2 rates. For example, S.C. Code. Ann. § 58-37-20 allows the Commission to  
3 approve utility-sponsored energy efficiency programs and provide an incentive  
4 for the utility to make energy efficiency investments. Duke Energy Carolinas  
5 firmly believes that under S.C. Code Ann. § 58-37-20 and with the proper  
6 incentive, utility-sponsored energy efficiency initiatives and the resulting impacts  
7 will reach their full potential.

8 **Q. WHEN ARE DECLINING BLOCK RATE STRUCTURES**  
9 **APPROPRIATE?**

10 A. Declining block structures can be used to recover fixed costs of the utility in the  
11 early blocks to aid the utility in revenue stability, or to recover the customer  
12 component of costs not recovered in the customer charge.

13 Additionally, declining block structures are justified when improving load  
14 factor with increased usage warrants a reduction in the price to be paid because  
15 these customers impose less demand as a function of usage than lower load factor  
16 customers. In essence, a customer that has a greater proportion of energy usage to  
17 their demand usage should have a lower per unit cost, otherwise these higher load  
18 factor customers would contribute excessively to the fixed costs of the utility.

19 **Q. WHEN IS AN INCLINING OR INVERTED BLOCK STRUCTURE**  
20 **APPROPRIATE?**

21 A. In general, an inverted or inclining block structure implies that increased usage is  
22 inefficient and lower usage is efficient. Further, an inverted block will not  
23 encourage reductions during particular periods such as peak unless they are

1 coupled with time-of-use rates. Inverted block structures have also commonly  
2 been associated with attempting to reflect marginal costs. However, without a  
3 time-differentiated rate (which would eliminate the need for an inverted structure  
4 in the first place), there is no way to determine whether the usage at any point  
5 during the monthly billing period is truly on the margin. Furthermore, without  
6 evidence of disproportionately increased on-peak usage as energy consumption  
7 rises, one cannot conclude that an inverted structure is justifiable. Duke Energy  
8 Carolinas' data does not suggest that any such disproportionate relationship  
9 exists.

### 10 **III. DUKE ENERGY CAROLINAS' CURRENT RATE DESIGN**

#### 11 **Q. HOW DOES DUKE ENERGY CAROLINAS DESIGN ITS VARIOUS** 12 **RATE SCHEDULES?**

13 A. Duke Energy Carolinas periodically examines its rate structures and uses  
14 information derived from its cost of service studies as a major component for the  
15 rate design. The cost of service information provides the allocation of costs to the  
16 various rate classes and separation of the customer and demand components of  
17 cost. Additionally, the Company's load research data is reviewed to determine  
18 relationships between energy and demand that might prove pertinent to the design  
19 of the rates.

#### 20 **Q. WHAT ARE THE COMPANY'S MAJOR RETAIL ELECTRIC RATE** 21 **SCHEDULES?**

22 A. The Company's major retail residential electric rate schedules include: Rate  
23 Schedules RS, RE, and ES - that accommodates basic residential service, all-

1 electric residences, and Energy Star qualified homes, respectively. In its recently  
2 filed general rate case, the Company proposes to consolidate its general service  
3 rate schedules into Schedules SGS – Small General Service and Rate LGS –  
4 Large General Service; Schedule I for industrial service; and optional time-of-use  
5 Schedule OPT.

6 **Q. WHAT ANALYSIS WAS COMPLETED TO EVALUATE THE**  
7 **STRUCTURE OF THE RESIDENTIAL RATES?**

8 A. In its general rate case pending in Docket No. 2009-226-E, the Company used  
9 load research data for residential customers to examine their usage characteristics.  
10 The Company reviewed the characteristics of these customers to examine the  
11 relationships between demand and energy use, both on a coincident and non-  
12 coincident basis.

13 Duke Energy Carolinas also reviewed the relationships between demand  
14 and energy relative to the customers' monthly kilowatt hour ("kWh")  
15 consumption. From its' load research data, the Company plotted individual  
16 customers' average monthly kWh usage versus their average non-coincident  
17 demand, which is the highest demand imposed by these customers during the  
18 calendar month. The Company found that, on average, load factor did not  
19 significantly improve with increased usage. This led to the conclusion that the per  
20 unit, or proportion, of non-coincident load imposed by these customers does not  
21 substantially change with increased usage.

1   **Q.   WHAT STRUCTURE FOR RESIDENTIAL RATES DOES THIS**  
2       **ANALYSIS SUPPORT?**

3   A.   This analysis supports a flat rate structure, or a single charge for each kWh.

4   **Q.   DOES DUKE ENERGY CAROLINAS HAVE ANY ELECTRIC TARIFFS**  
5       **IN PLACE THAT ENCOURAGE ENERGY EFFICIENCY AND ARE**  
6       **CONSISTENT WITH THE EISA 2007 PURPA AMENDMENTS?**

7   A.   Yes. Duke Energy Carolinas' rate schedule Hourly Pricing for Incremental Load  
8       ("Rate HP-X") is a voluntary tariff offering non-residential customers the  
9       opportunity to manage their electric costs by either shifting load from higher cost  
10      to lower cost pricing periods and adding new load during lower cost pricing  
11      periods, or to learn about market pricing. Schedule HP has been offered since  
12      1993. The program is available to non-residential customers served under Rates  
13      LGS (proposed), I, OPT, or PG with loads in excess of 1,000 kW. Binding Price  
14      Quotes are sent to each participating customer on a day-ahead basis. The program  
15      is intended to be bill neutral to each customer with respect to their historical usage  
16      through the use of a Customer Baseline Load ("CBL") and the Company's  
17      Standard Rate Schedule LGS, I, OPT, or PG.

18             In addition to this rate schedule, the Company's Schedule OPT is time-  
19      differentiated by season and by on and off-peak periods. A substantial amount of  
20      the Company's general service and industrial load is served under this schedule.  
21      The Company also has an optional time-of-use rate for residential service.

22   **Q.   IF THE EISA 2007 STANDARDS FOR ELECTRIC UTILITIES WERE**  
23       **ADOPTED BY THE COMMISSION, WHAT WOULD BE THE LIKELY**

1           **IMPACT ON CUSTOMERS IN TERMS OF CONSUMPTION PATTERNS**  
2           **AND COST?**

3    A.    The impacts would all be highly dependent upon the final form of any design  
4           changes or programs that might be employed to accommodate the standards. It is  
5           safe to say, however, that impacts to customers can be significant, and careful  
6           review is needed to ensure that such impacts are reasonable and necessary to  
7           accomplish the objectives of the standard.

8   **IV.    CONCLUSION**

9    **Q.    DOES THIS CONCLUDE YOUR PRE-FILED DIRECT TESTIMONY?**

10   A.    Yes.

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the Energy Independence and Security Act of	)	<b>FOR DUKE ENERGY CAROLINAS, LLC</b>
2007	)	

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**I. INTRODUCTION AND PURPOSE**

1   **Q.   PLEASE STATE YOUR NAME AND BUSINESS ADDRESS?**

2   A.   My name is Donald H. Denton, III. My business address is 400 South Tryon  
3       Street, Charlotte, North Carolina, 28285.

4   **Q.   BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

5   A.   I am employed by Duke Energy Business Services LLC, a service company  
6       affiliate of Duke Energy Carolinas, LLC ("Duke Energy Carolinas" or the  
7       "Company") as General Manager, Smart Grid Implementation, Strategy and  
8       Planning.

9   **Q.   PLEASE BRIEFLY DESCRIBE YOUR JOB DUTIES AS GENERAL**  
10       **MANAGER, SMART GRID IMPLEMENTATION, STRATEGY AND**  
11       **PLANNING.**

12   A.   As General Manager, my role is to oversee the development and operation of  
13       Duke Energy Corporation's ("Duke Energy") Smart Grid strategy and planning  
14       group, which includes the development and management of design basis, vendor  
15       relationships and our program management office.

16   **Q.   PLEASE BRIEFLY DESCRIBE YOUR PROFESSIONAL AND**  
17       **EDUCATIONAL BACKGROUND.**

18   A.   I received a Bachelor of Science Degree in Aerospace Engineering from the  
19       Georgia Institute of Technology in 1992, and an Executive Master's Degree in  
20       Business Administration from Queens University in Charlotte in 2007. I am a  
21       licensed Professional Engineer in both North and South Carolina, and a licensed  
22       General Contractor in North Carolina. I began my career with Duke Energy in



1 1992 as an Associate Engineer for Duke Engineering & Services Corporation  
2 ("DE&S"). I then progressed through a variety of project management and  
3 leadership roles, including management of multiple industrial energy optimization  
4 projects for large Fortune 500 customers, including major chemical and oil  
5 companies. I also led the business development, design, construction and startup  
6 efforts of a greenfield natural gas-fired steam plant for a textile company in South  
7 Carolina. Before leaving DE&S, I was named to lead the project I was hired to  
8 support: the development of an Integrated Gasification Combined Cycle facility  
9 that had received a United States Department of Energy ("DOE") Clean Coal  
10 Round V grant. In 2002, I joined Duke Power Company (now known as Duke  
11 Energy Carolinas) where I managed a strategic and business planning effort,  
12 which resulted in an integrated ten-year strategic plan. In 2004, I moved into  
13 Duke Power's major projects group as a project director managing multiple  
14 projects, including the design and construction of a one-of-a-kind natural gas-  
15 fired combustion turbine facility. Most recently, I served as director of deal  
16 structuring and valuation where I managed a group responsible for developing  
17 financial models and deal structures for large retail and wholesale opportunities. I  
18 was named to my current position in January 2008.

19 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS**  
20 **PROCEEDING?**

21 A. The purpose of my testimony is to discuss the standards for electric utilities as set  
22 forth in the Energy Independence and Security Act of 2007 ("EISA 2007"), which  
23 amends the Public Utilities Regulatory Act of 1978 ("PURPA"). In particular, I

1 will discuss Duke Energy Carolinas' recommendations in consideration of the  
2 factors required by EISA 2007 related to Smart Grid and the status of Duke  
3 Energy Carolinas' advanced metering project.

4 **Q. WHAT IS DUKE ENERGY'S DEFINITION OF SMART GRID?**

5 A. "Smart Grid" is the industry term for new technology, systems and processes that  
6 transform electric and gas distribution systems into an integrated, digital network  
7 – much like a computer network – to produce operating efficiencies, enhanced  
8 customer and utility information and communications, innovative services, and  
9 improved reliability among other benefits. One fundamental component of the  
10 Smart Grid project is Advanced Metering Infrastructure ("AMI"). AMI is a  
11 metering and communication system that records customer usage data over  
12 frequent intervals, and transmits the data over an advanced communication  
13 network to a centralized data management system. The usage data is made  
14 available to the utility and customers on a frequent and timely basis. Smart Grid  
15 projects use the communication network to carry data from AMI and other  
16 intelligent devices on the distribution grid, creating a networked system and  
17 utilizing the AMI to its greatest extent.

18 Smart Grid, however, is not limited to AMI metering. The possibilities  
19 with Smart Grid technologies are expansive as it is continuously evolving much  
20 like the internet has evolved over time. Smart Grid is much more than simply the  
21 functions it is capable of performing. It is an integration of many points on the  
22 electric distribution system which will provide capabilities and/or a platform for  
23 emerging technologies, many of which will be beyond the meter.

1           Additionally, EISA 2007 Section 1307(a)(17)(A-B) requires that all  
2           electricity purchasers shall be provided direct access, in written or electronic  
3           machine-readable form as appropriate, to information (e.g., prices, usage,  
4           intervals and projections, and sources) from their electricity provider. Moreover,  
5           Section 1307(a)(17)(C) requires that customers be able to access their own  
6           information at any time via the internet or another means of communication  
7           elected by the electric utility for Smart Grid applications. As discussed below,  
8           Duke Energy Carolinas attempts to address these issues in its recently approved  
9           Residential Energy Management System Pilot ("Smart Grid Pilot").

10                   **II.     CONSIDERATION OF SMART GRID INVESTMENTS**  
11                   **UNDER EISA 2007 SECTION 1307(a)(16)(A)**

12   **Q.     ARE YOU FAMILIAR WITH THE EISA 2007 STANDARDS IN SECTION**  
13       **1307(a)(16)(A) THAT ARE APPLICABLE TO THE PUBLIC SERVICE**  
14       **COMMISSION OF SOUTH CAROLINA'S ("COMMISSION")**  
15       **CONSIDERATION OF SMART GRID INVESTMENT?**

16   **A.     Yes. The standards contained in EISA 2007 Section 1307(a)(16)(A) for Smart**  
17       **Grid investments provide that each state consider requiring that an electric utility,**  
18       **prior to undertaking investment in non-advanced grid technologies, demonstrate**  
19       **that it has considered its investment in grid technologies as they relate to six**  
20       **factors: total cost, cost effectiveness, improved reliability, security, system**  
21       **performance, and societal benefits.**

22   **Q.     HAS DUKE ENERGY CONSIDERED THESE SIX POLICY FACTORS IN**  
23       **CONNECTION WITH ITS SMART GRID INVESTMENT IN SOUTH**  
24       **CAROLINA?**

1 A. Yes. Duke Energy has considered all of these factors and is continuing to monitor  
2 them as they relate to Duke Energy Carolinas' Smart Grid investment in South  
3 Carolina.

4 **Q. DOES DUKE ENERGY CAROLINAS AGREE WITH THE EISA 2007**  
5 **FACTORS FOR CONSIDERATION RELATED TO SMART GRID**  
6 **IMPLEMENTATION?**

7 A. Yes, the Company supports the EISA 2007 standards related to Smart Grid, but  
8 does not believe the standards need to be formally adopted by the Commission.  
9 All of the six factors set forth in EISA 2007 are appropriate elements to consider  
10 in implementation of Smart Grid and, in fact, Duke Energy Carolinas has  
11 independently considered each of them in evaluating its own Smart Grid  
12 initiative. The Company merely suggests that a formal adoption of the standard is  
13 not necessary as there are sufficient regulations, policies, and utility tariffs in  
14 place that accomplish the goals of the EISA 2007 standard.

15 **Q. ARE THERE POLICY CONSIDERATIONS UNDER EISA 2007 THAT**  
16 **DUKE ENERGY CAROLINAS DOES NOT SUPPORT?**

17 A. No. Indeed, Duke Energy Carolinas has analyzed and considered these same  
18 factors as it has studied and moved forward with its own Smart Grid initiatives in  
19 the states in which it operates, including South Carolina.

20 **Q. PLEASE EXPLAIN IN GREATER DETAIL THE CONSIDERATION OF**  
21 **EACH OF THESE EISA 2007 FACTORS IN CONNECTION WITH**  
22 **SMART GRID IMPLEMENTATION?**

23 A. The first factor which the Company is required to consider is total cost. Duke

1 Energy has retained KEMA, Inc., to model costs and benefits of its Smart Grid  
2 implementation. KEMA, established in 1927, is an international energy solutions  
3 firm providing technical and management consulting, systems integration and  
4 training services to more than 500 electric industry clients in 70 countries.

5 As Duke Energy moves forward with implementation of its Smart Grid  
6 initiative in each of the states in which Duke Energy operates, its understanding of  
7 costs and benefits will evolve as they develop. Duke Energy already knew that  
8 implementing Smart Grid will provide many benefits to customers and to society.  
9 At present, many of these benefits are not capable of measurement. Much like the  
10 internet, Duke Energy believes that Smart Grid will have many beneficial uses in  
11 the future for consumers, but currently, applications and technologies are only  
12 emerging. Likewise, some benefits cannot be quantified. For example, if an  
13 outage occurs on a residential circuit, Smart Grid technology may enable Duke  
14 Energy to know of it prior to the customer knowing of the outage. It may be  
15 repaired even while a customer is away from the home. Thus, there is no  
16 inconvenience or unnecessary time loss for the customer. On the business side,  
17 such efficiency can be measured in man hours saved, but the convenience to the  
18 customer is difficult to measure. As a result, although Duke Energy can measure  
19 some benefits, others should be considered as well even though it is difficult to  
20 assign dollar values.

21 **Q. PLEASE DESCRIBE DUKE ENERGY'S EFFORTS IN INVESTIGATING**  
22 **INVESTMENT IN SMART GRID TECHNOLOGY.**

1     A.     Duke Energy began investigating the development of a data management system  
2           in 2004. Initially, the purpose was to gather and correlate data on generation  
3           characteristics, outages, transmission loading, distribution system constraints and  
4           meters, and then use that data to better optimize Duke Energy's system and  
5           employee work loads. The investigation led to the determination that  
6           opportunities existed to further enhance system performance and operations.

7                 In 2006, Duke Energy initiated an internal working group consisting of  
8           every operational area (except generation) tasked with putting together "use  
9           cases" designed to describe what technology Duke Energy needed to accomplish  
10          with this initiative and how it wanted to provide service and use products in the  
11          future. Approximately 18-20 "use cases" were developed in conjunction with  
12          KEMA, whose staff analyzed and shaped the "use cases" using information from  
13          peer companies, and helped to determine what technology would be needed in  
14          order to accomplish the goals of each use case.

15                Once Duke Energy determined the actual technologies needed to bring its  
16          vision for the future (as set forth in its "use cases"), vendors of metering, behind-  
17          the-meter and communication products were surveyed to assess their product  
18          offerings and to compare to Duke Energy's functional requirements. Duke  
19          Energy's vision was to have interoperable metering endpoints which would work  
20          with any communication system, and what was offered were metering endpoints  
21          that only connected to proprietary communication systems. Duke Energy  
22          Carolinas has selected a few firms that were closest to meeting its needs and has  
23          been working with them to move toward full compliance with its requirements

1 and vision. Duke Energy is continuing to work with several vendors to best  
2 implement its vision of Duke Energy's future in this area. At this point, Duke  
3 Energy has developed an architecture that allows it to minimize the proprietary  
4 communications networks and increase the long-term flexibility of the Smart  
5 Grid. The process of developing technology and vendors will be an ongoing  
6 process.

7 Duke Energy has developed a prototype of its Smart Grid vision, which it  
8 calls the Envision Center. Located in Raleigh on the North Carolina State  
9 University Research Campus at Advanced Energy, the Envision Center represents  
10 what Duke Energy foresees as the culmination of Smart Grid technology design  
11 and implementation for the future of energy delivery. The Envision Center  
12 provides visitors an interactive and special effects experience that demonstrates  
13 the possibilities of modernizing to Smart Grid and energy efficiency technology.  
14 The center features a demonstration consisting of representative distribution  
15 infrastructure with two-way digital technology, a "smart" home – complete with  
16 solar panels and a plug-in hybrid vehicle, an apartment complex with "smart  
17 meters" and a power delivery work center – monitoring conditions with real-time  
18 data. Electric poles equipped with "intelligent" power equipment are also staged  
19 throughout.

20 **Q. HAS DUKE ENERGY CONSULTED WITH INDUSTRY GROUPS ON ITS**  
21 **SMART GRID VISION?**

22 **A.** Yes. Duke Energy has consulted and collaborated on its Smart Grid initiative  
23 with the Electric Power Research Institute ("EPRI"), the research and

1 development arm of the electric utility industry. Duke Energy is working on  
2 multiple projects under EPRI's "Intelligrd" umbrella.

3 Duke Energy has also been working with the Gridwise Architectural  
4 Council and Gridwise Alliance, which were formed by the Pacific Northwest  
5 National Lab and the DOE to focus on researching the future of the smart grid.  
6 The focus of the Gridwise Architectural Council is on standards, i.e. how  
7 communication systems work together and the benefits of meters using the same  
8 "language." The Gridwise Alliance is involved in developing policies and  
9 standards at the state and federal levels. Duke Energy personnel are also involved  
10 in many other organizations that may have "smart grids" as a subset of their main  
11 focus, and participate in the internal development of Duke Energy's Smart Grid.

12 Representatives from Duke Energy have been involved with several  
13 conferences and seminars relating to Smart Grid investments. Utilimetrics  
14 (formerly AMR Associates) and Distributech hold annual conferences and trade  
15 shows in which Duke Energy participates in order to keep up-to-date on new  
16 developments in technology.

17 **Q. HAS DUKE ENERGY PARTICIPATED IN ANY GOVERNMENTAL**  
18 **INITIATIVES RELATING TO SMART GRIDS?**

19 A. Yes. Duke Energy has monitored the DOE's Modern Grid Initiative and  
20 frequently participates in venues to help shape the definition, direction and policy  
21 setting of this group. Duke Energy personnel also contribute, through trade  
22 associations, material to be considered in defining the smart grid, as well as  
23 setting national policy through the DOE.



1   **Q.   HAS DUKE ENERGY CAROLINAS OR ANY OF ITS SISTER UTILITIES**  
2       **ANALYZED SMART GRID DEPLOYMENTS WITHIN THEIR**  
3       **RESPECTIVE SERVICE TERRITORIES?**

4   A.   Yes. Duke Energy is conducting pilot deployments of Smart Grid technologies in  
5       most of its service territories that include installation of smart meters for electric  
6       and gas and the associated AMI infrastructure, distribution communications  
7       equipment, software, substation automation and line sensor equipment.

8   **Q.   PLEASE DESCRIBE THESE PILOT DEPLOYMENTS IN FURTHER**  
9       **DETAIL.**

10  A.   Duke Energy Carolinas has already installed approximately 2,300 Echelon  
11       electric smart meters, 4,600 GE electric smart meters and 1,200 Ambient data  
12       collection boxes in its South Carolina service territory. Automated meter reading  
13       and billing is not functional at this time as Duke Energy Carolinas continues to  
14       test and configure systems. Once the Ambient data collection boxes are  
15       configured and back office systems integration complete, automated customer  
16       billing will be enabled. The AMI pilot initiative also supports security best  
17       practices including firewalls, intrusion detection, isolated network segments and  
18       user access controls. The network is not accessible to the internet. The pilot  
19       initiative supports interval data collection from electric smart meters and provides  
20       for future rate structure flexibility. All of these potential benefits can be netted  
21       against their potential costs and benefits and can be considered incrementally by  
22       the Commission as the network is developed and refined.

1           On March 20, 2009, the North Carolina Utilities Commission approved  
2           Duke Energy Carolinas' Smart Grid Pilot in Docket No. E-7, Sub 906. The Smart  
3           Grid Pilot is designed to evaluate the technical potential, customer satisfaction,  
4           and operational characteristics of emerging energy management systems with up  
5           to 200 customers in Charlotte, North Carolina, where the Company has installed  
6           advanced metering equipment. Participating customers have an energy  
7           management system installed in their home and access to an online energy  
8           management portal, via the internet, with detailed information about their energy  
9           use. With this system, customers have the ability to better manage their energy  
10          consumption by controlling the times that various appliances operate and  
11          controlling the temperature settings for heating ventilation, and air conditioning.  
12          Customers are able to manage their energy use themselves, via the internet portal,  
13          or elect to have Duke Energy Carolinas automatically manage their energy use  
14          according to their personal energy profile.

15           Additionally, Duke Energy Carolinas plans to install approximately  
16          14,400 Echelon electric smart meters and 3,200 Ambient data collection boxes in  
17          North Carolina during 2009. To date, approximately 5,800 Echelon smart meters  
18          and 1,200 Ambient data collection boxes have been installed. Automated meter  
19          reading and billing is functional for the 4,600 meters installed.

20           Duke Energy Ohio plans to install approximately 50,000 electric smart  
21          meters, 40,000 Orion/Badger gas meter modules and 10,000 Ambient data  
22          collection boxes in Ohio by mid 2009. To date, approximately 49,160 electric  
23          meters, 13,985 gas meters, 32,253 gas modules and 7,000 Ambient data collection

1 boxes have been installed. Automated meter reading and billing are not  
2 functional at this time. Automated customer billing will be enabled by mid-year  
3 2009 as the Ambient data collection boxes are configured and back office systems  
4 integrated.

5 Pursuant to the Kentucky Public Service Commission's order in Duke  
6 Energy Kentucky's last electric rate case, Duke Energy Kentucky started  
7 deploying an AMI solution that uses the electrical distribution system as the  
8 communication medium between the meter and the controlling software. Duke  
9 Energy has deployed approximately 25,800 gas AMI modules and approximately  
10 37,300 electric AMI meters in Northern Kentucky since 2007. As of December 1,  
11 2008, Duke Energy Kentucky obtained 98.5% of the AMI Electric readings on the  
12 first reading attempt, and 95.6% of the Gas readings on the first reading attempt.  
13 Automatic reread attempts raised the billing percentage (November cycle) to  
14 99.5% electric and 97.7% gas. Duke Energy Kentucky is currently testing 15  
15 minute interval readings on a small subset of commercial electric meters and 60  
16 minute interval readings on a small group of residential electric meters. To date,  
17 the system is working successfully and Duke Energy continues to evaluate  
18 improvements as it gains experience and knowledge for integrating AMI  
19 capabilities into its operations and customer service processes.

20 Duke Energy Indiana has reached settlement with intervening parties and  
21 is awaiting an order from the Indiana Utility Regulatory Commission. Duke  
22 Energy Indiana plans to begin Smart Grid pilot deployments in Indiana when it  
23 receives an order to proceed.

1   **Q.   HOW DO DUKE ENERGY'S AMI PILOT INITIATIVES FURTHER THE**  
2       **GOALS OF THE EISA 2007 STANDARD?**

3   A.   Duke Energy's AMI pilot initiatives provide a possible solution for Duke  
4       Energy's overall Smart Grid implementation. Specifically, Duke Energy  
5       Carolinas' AMI pilot initiative in South Carolina will provide benefits to South  
6       Carolina customers through a possible solution that has the capability to confirm  
7       power-restoration events, contributing to improved reliability. Additionally,  
8       Duke Energy Carolinas' AMI pilot initiative in North Carolina specifically will  
9       provide benefits to Duke Energy Carolinas' South Carolina customers by enabling  
10      the Company to apply what it learns through the North Carolina AMI pilot  
11      initiative to its South Carolina customers.

12   **Q.   HAS DUKE ENERGY ALSO CONSIDERED COST EFFECTIVENESS AS**  
13      **IT RELATES TO SMART GRID IMPLEMENTATION?**

14   A.   Benefits, or cost savings, that offset the costs of deploying the Smart Grid, can be  
15      grouped into three major categories: operational benefits, quantifiable  
16      customer/societal benefits, and qualitative customer/societal benefits.

17           Operational benefits directly impact Duke Energy's costs of providing  
18      electric service to its customers. These operational benefits can be grouped into  
19      four primary categories:

20           •   Metering Benefits including:

21                   1. Reduction in off-cycle/off-season meter reads, including the  
22                      ability to remote connect/disconnect (up to 90% of off-cycle  
23                      meter reading costs and 80% of electric connect/disconnect

1 costs).

2 2. Reduction in power theft resulting in increased revenues – This  
3 benefit is attributable to analysis of the continuous data flowing  
4 from the meters to back-office systems.

5 • Outage Benefits including:

6 1. Reduction in time spent by assessors determining which  
7 customers have been restored and which customers still have  
8 outages.  
9 2. Reduction in time spent by outage crews in determining the  
10 location of the next work to be performed as part of outage  
11 restoration.

12 • Distribution Benefits including:

13 1. Reduction in demand through System Voltage Control – With  
14 the data provided by distribution automation components  
15 (substation, circuit breakers, capacitor bank, regulators), one is  
16 able to operate the entire system at a lower voltage level in the  
17 range of acceptable voltage levels. The lower voltage level  
18 translates into reduced demand that translates into an avoided  
19 cost benefit in terms of avoided capital investment or avoided  
20 power purchases.  
21 2. Reduction in the costs of continuous voltage monitoring as this  
22 will now be an automated process.  
23 3. Reduction in capital expenditures from more accurate and

1 automated asset management techniques.

2 4. Reduction in maintenance costs associated with capacitor and  
3 circuit breaker inspections.

4 • Other Operational Benefits including:

5 1. Decreased call volumes and call lengths improve the call center  
6 efficiency.

7 2. Reduction in billing costs related to a reduction in estimated  
8 bills.

9 3. Reduction in vehicle costs associated with meter reading  
10 vehicles used for AMR, including reduced insurance, reduced  
11 fuel costs, and reduced vehicle ownership/leasing costs.

12 Quantifiable customer/societal benefits are those benefits that accrue to  
13 customers and society as a whole and can be quantified based on external/industry  
14 studies. These benefits include:

15 • Reduction in the number of customer outages – A primary benefit of the  
16 distribution automation part of the Smart Grid Initiative is an increase in  
17 reliability, whereby the number of outage events may not be affected, but  
18 the number of customers experiencing outages as a result of these outage  
19 events will be reduced.

20 • Reduction in usage – Often called the Customer Feedback Benefit or the  
21 Prius Effect, this benefit results from a decrease in customer usage (thus  
22 lower customer bills) as a result of detailed usage information being  
23 provided to the customer by the utility. This benefit is not based on time-

1 of-use pricing; it is simply the decrease in usage that results when  
2 customers become more aware of their usage habits and the associated  
3 costs.

- 4 • Avoided costs associated with plug-in hybrid electric vehicles (“PHEVs”)  
5 – This societal benefit values the generation costs (typically additional  
6 construction) that will be avoided if the predicted market penetration of  
7 PHEVs is realized and a Smart Grid is in place to assist in controlling the  
8 timing of the vehicle recharging.

9 Qualitative customer/societal benefits are those benefits that are readily  
10 identifiable as a benefit to customers or society as a whole, but that are extremely  
11 hard to accurately quantify. These benefits include:

- 12 • Increased customer satisfaction related to more accurate billing (few  
13 estimated bills), shortened time frames for meter read requests, connects  
14 and disconnects that do not require a service visit, and decreased outages  
15 and outage durations.
- 16 • Increased customer satisfaction related to additional choices, such as  
17 different rates and selectable bill dates, and additional usage information  
18 with which to make informed purchase/usage decisions.
- 19 • Increased road safety due to decreases in the number of vehicles on the  
20 road.
- 21 • Increased health of the environment due to reduced demand or managed  
22 demand.

1   **Q.   HOW WILL SMART GRID IMPROVE RELIABILITY FOR ELECTRIC**  
2   **SERVICE?**

3   A.   Smart Grid, including both distribution automation and advanced metering  
4   infrastructure builds the foundation for improving reliability in a number of ways.  
5   In addition to deploying smart meters and the supporting AMI infrastructure,  
6   Duke Energy's vision for its Electric Distribution Smart Grid includes:

- 7           1. Establishing communication links to all substations;
- 8           2. Replacing any distribution feeder circuit protective devices that are not  
9           conductive to automation with new circuit breakers that are conducive to  
10          automation;
- 11          3. Upgrading old electromechanical relays with state of the art  
12          microprocessor controlled relays, and establishing remote control  
13          capability of all electric distribution circuit breakers greater than 4kv;
- 14          4. Automating switched bank capacitors and voltage regulators to enable  
15          integrated volt/var optimization and implement a voltage reduction  
16          strategy;
- 17          5. Establish communication links and enable remote control capability of  
18          electronic reclosers; and
- 19          6. Enhanced sectionalization and deployment of self-healing technology.

20          The steps noted above will allow for automated outage reporting  
21          capability, provide accurate, near-real time information on distribution grid  
22          network status, and position Duke Energy to respond to outages in a timelier  
23          manner based on greater near-real time intelligence. The automation strategy



1       noted above will allow for the response to some outages from remote locations  
2       such as work centers and introduce the utilization of localized on-site switching to  
3       mitigate the impacts on outages. The automation strategy noted above will reduce  
4       the system average interruption frequency index ("SAIFI") and system average  
5       interruption duration index ("SAIDI"). This is achieved by reduction the number  
6       of customers impacted during an outage event.

7       **Q.   HAS DUKE ENERGY CAROLINAS CONSIDERED SECURITY**  
8       **MEASURES IN CONNECTION WITH ITS IMPLEMENTATION OF**  
9       **SMART GRID?**

10      A.   Yes. The Smart Grid system will be secure. Duke Energy has a robust, defense-  
11       in-depth security architecture based on accepted and mature industry best  
12       practices. These best practices include network firewalls, intrusion detection  
13       systems, isolated network segments, and user access controls. Additionally,  
14       Smart Grid devices are secured by being connected to a dedicated network that is  
15       not accessible to the public Internet.

16      **Q.   PLEASE DISCUSS WHAT THE SYSTEM PERFORMANCE WILL**  
17       **PROVIDE.**

18      A.   Duke Energy Carolinas assumes that "system performance" as used in EISA 2007  
19       means functionality that is enabled through SmartGrid technologies. For  
20       example, SmartGrid can enable Duke Energy Carolinas to assess load profile data  
21       for a home on an hourly basis for several days for trouble-shooting purposes.  
22       This information could be provided to customers concerned about their levels of  
23       usage. Information from the "end points" of the system will also be combined

1 with data from other distribution assets to better plan for issues including, but not  
2 limited to, growth, asset management, and restoration services. Such data would  
3 also be helpful for short-term load forecasts, as well as the Company's voltage  
4 reduction proposal. Distribution system, energy efficiency and demand-response  
5 planning will also be enhanced by gathering more granular consumption data over  
6 weeks and months.

7 It is not just the meters that enable new options, but the entire Smart Grid  
8 system working together that will provide the Company with the ability to provide  
9 new service options for its customers. The data collected and transmitted through  
10 the intelligent meters, in conjunction with the distribution automation and  
11 communication equipment, will provide new operational efficiencies. Restoration  
12 of service after an outage will be more rapid and efficient. Duke Energy  
13 Carolinas will also be able to troubleshoot distribution problems using the  
14 communications network versus visual inspection. This will also reduce crew  
15 time in the field.

16 The intelligent meters and related SmartGrid equipment would also enable  
17 Duke Energy Carolinas to limit its amount of load in an emergency. It will enable  
18 the Company to increase its energy efficiency offerings, provide for larger-scale  
19 distributed generation, and maximize load control potential.

20 Customer service would also be enhanced. The Company will be able to  
21 obtain special reads for customers calling with questions about their meters,  
22 usage, or billing. Additionally, a larger quantity of customer-sited generation  
23 could be deployed and net metered.

1   **Q.   WILL DUKE ENERGY CAROLINAS BE ABLE TO RESELL OBSOLETE**  
2       **EQUIPMENT ELSEWHERE?**

3   A.   There appears to be a very limited market for used electric metering equipment,  
4       including solid state equipment. The national move to AMI technology has  
5       resulted in a large stock of this type of equipment, worldwide. An  
6       electromechanical meter may have only limited salvage value, based on the metal  
7       and glass components, but given the large number of meters that may be retired in  
8       a short period of time, it may be possible to create a state or national program to  
9       recycle the material from this equipment. It is important to note that any  
10      recycling program would have environmental benefit, but the return to the utility  
11      would be quite small. Because Duke Energy Carolinas is committed to making  
12      implementation of Smart Grid a positive program for the customer, however,  
13      every possible endeavor will be undertaken to reduce customer cost related to  
14      meter replacement.

15  **Q.   SHOULD QUALIFICATIONS FOR COST RECOVERY BE**  
16  **ESTABLISHED? FOR EXAMPLE SHOULD APPROVAL OF COST**  
17  **RECOVERY BE LIMITED TO A SPECIFIC TYPE SMART GRID**  
18  **TECHNOLOGY?**

19  A.   The Commission should avoid being overly prescriptive; setting standards could  
20      become burdensome and not allow utilities to offer new capabilities in the future  
21      that may not be fully developed today.<sup>1</sup> The Commission should consider  
22      identifying core functions for Smart Grid implementations and associated cost

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<sup>1</sup> For example, plug-in electric vehicles may be commercially viable and cause a utility to add a functional component to promote efficient grid interconnection in the next 3 to 5 years.

1 recovery. These vendor-neutral functions should be commercially achievable,  
2 mature, and include reasonably well-defined costs and benefits.

3 Rather than develop a set of independent standards, the Commission  
4 should encourage Duke Energy Carolinas and other South Carolina utilities to  
5 adopt core functions in their implementations, which may be staged. This will  
6 ensure that customers have the most cost-effective technology solutions and are  
7 not locked into a unique solution that is costly and difficult to maintain. Should  
8 the Commission desire to include specific technology standards, a well-defined  
9 waiver process should be included that allows for a utility to provide evidence to  
10 support how waiving the requirements is in the public interest.

11 **IV. SMART GRID INFORMATION (EISA SECTION 1307(a)(17)(A-C)**

12 **Q. ARE YOU FAMILIAR WITH THE SUGGESTED STANDARD IN EISA**  
13 **2007 SECTION 1307(a)(17)(A-C)?**

14 A. Yes. EISA 2007 Section 1307(a)(17)(A-C) provides that state regulatory bodies  
15 shall consider the following information, to the extent practicable and available:  
16 time-based prices or rates; kWh usage; updates of information on prices and usage  
17 offered on a daily basis, including hourly price and use information and a day-  
18 ahead projection of such price information; and annual written information on  
19 sources of power provided by type of generation (including greenhouse gas  
20 emissions) for available intervals.

21 **Q. IS THIS INFORMATION AND ACCESS ALREADY AVAILABLE AT**  
22 **DUKE ENERGY CAROLINAS?**

23 A. To some extent, yes. Duke Energy Carolinas currently offers time-of-use rates for

1 all residential and non-residential customers. Another option for non-residential  
2 customers larger than 1000 kW is an hourly pricing rate which gives "day ahead"  
3 prices for incremental load above an established baseline.

4 In addition, customers that have demands greater than 5000 kW are  
5 generally metered using interval metering devices. Interval data is available  
6 internally for statistical analysis and for rendering bills. Customers that wish to  
7 receive this information may subscribe to an online tool for a monthly fee that  
8 will provide them with access to their interval data, along with the graphing and  
9 analytical tools. The service is provided to customers through Duke Energy  
10 Carolinas' "My Duke Energy" web portal, and the application is called "Energy  
11 Profiler Online." This same service is available for customers of any size who  
12 pay an additional fee for the necessary metering to provide interval data. A recent  
13 enhancement to this program provides a more customized installation of metering  
14 for end-use data that is almost "real time." General information on sources of  
15 power provided by type of generation is available on the Company's web site, but  
16 the other information discussed in section 1307(a)(17)(A-C) is currently not  
17 generally available to customers. Smarter meters, a communications network,  
18 and enhanced information technology infrastructure must be implemented before  
19 the other information can be made available to customers.

20 **Q. OVERALL, DOES DUKE ENERGY CAROLINAS BELIEVE THE**  
21 **COMMISSION SHOULD ADOPT THE STANDARD SET FORTH IN**  
22 **EISA 2007 SECTIONS 1307(a)(16)(A-C) AND 1307(a)(17)(A-C)?**

23 **A.** No. As stated earlier, however, although Duke Energy Carolinas supports the

1 EISA 2007 standards related to Smart Grid investments, it does not believe that  
2 the standards must be formally adopted by the Commission. Additionally, just  
3 two years ago in Docket No. 2005-386-E, the Commission determined that it was  
4 not necessary to adopt a very similar standard because of the activities that the  
5 utilities were already pursuing. The Company, by its own initiative, already has  
6 analyzed and considered the EISA 2007 standards and factors as it has studied  
7 and moved forward with its own Smart Grid initiative in North Carolina, and,  
8 therefore, adopting this similar standard is not necessary.

9 **V. CONCLUSION**

10 **Q. DOES THIS CONCLUDE YOUR PRE-FILED DIRECT TESTIMONY?**

11 **A. Yes.**

BEFORE THE  
PUBLIC SERVICE COMMISSION OF  
SOUTH CAROLINA  
DOCKET NO. 2008-447-EG

Petition To Establish Docket To Consider  
Implementing the Requirements of Section  
1307 (State Consideration of Smart Grid) of  
the Energy Independence and Security Act of  
2007

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**DIRECT TESTIMONY OF  
JANE L. MCMANEUS FOR DUKE  
ENERGY CAROLINAS, LLC**

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**I. INTRODUCTION AND PURPOSE**

1   **Q.   PLEASE STATE YOUR NAME AND BUSINESS ADDRESS?**

2   A.   My name is Jane L. McManeus. My business address is 526 South Church Street,  
3       Charlotte, North Carolina.

4   **Q.   BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

5   A.   I am Director, Rates for Duke Energy Carolinas, LLC (“Duke Energy Carolinas”  
6       or the “Company”).

7   **Q.   PLEASE SUMMARIZE YOUR EDUCATION AND PROFESSIONAL**  
8       **QUALIFICATIONS.**

9   A.   I graduated from Wake Forest University with a Bachelor of Science in  
10       Accountancy and received a Master of Business Administration degree from the  
11       McColl Graduate School of Business at Queens University of Charlotte. I am a  
12       certified public accountant licensed in the state of North Carolina and am  
13       chairperson of the Southeastern Electric Exchange Rates and Regulation Section  
14       and a member of the EEI Rate and Regulatory Analysts group. I began my career  
15       with Duke Power Company (“Duke Power”) (now known as Duke Energy  
16       Carolinas) in 1979 as a staff accountant and have held a variety of positions in the  
17       finance organizations. From 1994 until 1999, I served in financial planning and  
18       analysis positions within the electric transmission area of Duke Power. I was  
19       named Director, Asset Accounting for Duke Power in 1999 and appointed to  
20       Assistant Controller in 2001. As Assistant Controller I was responsible for  
21       coordinating Duke Power’s operational and strategic plans, including  
22       development of the annual budget and performing special studies. I joined the



1 Rates Department in 2003 as Director, Rate Design and Analysis. In April 2006,  
2 I became Director, Regulatory Accounting and Filings, leading the regulatory  
3 accounting, cost of service, regulatory filings (including fuel), and revenue  
4 analysis functions for Duke Energy Carolinas. I began my current position in the  
5 Rates Department in October 2006.

6 **Q. PLEASE DESCRIBE YOUR DUTIES AS DIRECTOR, RATES FOR DUKE**  
7 **ENERGY CAROLINAS.**

8 A. I am responsible for managing Duke Energy Carolinas' fuel cost recovery  
9 process, providing guidance on compliance with regulatory conditions and codes  
10 of conduct, and providing regulatory support for retail and wholesale rates.

11 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS**  
12 **PROCEEDING?**

13 A. The purpose of my testimony is to discuss the cost recovery considerations as  
14 stated in Section 1307 of the Energy Independence and Security Act of 2007  
15 ("EISA 2007"), which amended the Public Utilities Regulatory Act of 1978  
16 ("PURPA").

17 **II. CONSIDERATION OF RATE RECOVERY OF SMART GRID**  
18 **INVESTMENTS UNDER EISA 2007 SECTION 1307(a)(16)(B-C)**  
19

20 **Q. ARE YOU FAMILIAR WITH THE EISA 2007 STANDARDS IN SECTION**  
21 **1307(a)(16)(B-C) THAT ARE APPLICABLE TO THE PUBLIC SERVICE**  
22 **COMMISSION OF SOUTH CAROLINA'S ("COMMISSION")**  
23 **CONSIDERATION OF SMARTGRID INVESTMENT?**

24 A. EISA 2007 Section 1307(a)(16)(B) requires that each state regulatory authority  
25 consider authorizing each electric utility to recover from customers any capital,

1 operating expenditure, or other costs of the utility relating to the deployment of a  
2 qualified Smart Grid system, including a reasonable rate of return. EISA 2007  
3 Section 1307(a)(16)(C) requires that each state regulatory authority consider  
4 authorizing electric utilities deploying a qualified smart grid system to recover in  
5 a timely manner the remaining book-value costs of any equipment rendered  
6 obsolete by its Smart Grid deployment, based on the remaining depreciable life of  
7 the obsolete equipment.

8 **Q. WHAT COST RECOVERY CONSIDERATIONS SHOULD THE**  
9 **COMMISSION EVALUATE IN ORDER TO PROMOTE THE**  
10 **DEPLOYMENT OF A SMART GRID SYSTEM?**

11 A. In the context of a general rate proceeding, a utility investing in the deployment of  
12 a Smart Grid system may recover from customers its capital, operating  
13 expenditure, consumer education and other costs relating to the deployment of a  
14 Smart Grid system, including a reasonable rate of return on its capital  
15 expenditures for the deployment of the system. In order to encourage the  
16 deployment of advanced technologies, however, allowing timely cost recovery via  
17 a rate adjustment mechanism and without the need for a base rate case is a  
18 fundamental requirement. Because of the number and timing of investments that  
19 would be made, requiring a utility to initiate a full rate review prior to recovering  
20 Smart Grid-related costs would serve as a deterrent to investments in advanced  
21 technology in comparison to implementation of a rate adjustment mechanism.

22 **Q. WHAT PROCESS SHOULD BE USED TO RECOVER SMART GRID**  
23 **COSTS IN RATES?**

1 A. Utilities should be authorized to recover Smart Grid costs concurrent with  
2 installation and subsequent operation. Considering the limited availability and  
3 potentially high cost of financing, and the goal of providing the benefits of Smart  
4 Grid technologies to customers in the most expeditious and cost-effective manner,  
5 following initial Commission approval to proceed with a Smart Grid plan, project  
6 cost recovery should be accomplished through a Commission-approved rate  
7 adjustment mechanism. The rate adjustment mechanism should allow the utility  
8 to recover Smart Grid costs on an estimated basis concurrent with the time period  
9 in which costs are incurred, with a true-up to actual costs when known. Project  
10 cost recovery would include recovery of the financing costs on capital investment  
11 during the construction period, as well as recovery of a return on investment and  
12 depreciation expense, along with associated operating costs after the investments  
13 are placed into service.<sup>1</sup> The cost recovery process would involve periodic filings  
14 of estimated and actual costs, subject to Commission review and inclusion in the  
15 rate adjustment mechanism. All appropriate costs would be included in the rate  
16 base, operating costs, and cost of capital in the utility's next general rate case for  
17 future recovery through base rates instead of the rate adjustment mechanism.

18 A significantly less-preferable option would be advance approval of the  
19 Smart Grid projects, with associated deferred accounting authority (including a  
20 return on deferred costs), which would permit the costs to be recovered through a  
21 traditional base rate case. This approach delays the Company's cash recovery of  
22 costs incurred and would result in greater overall capital requirements for the

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<sup>1</sup> No Allowance for Funds Used During Construction would be accrued for any project amount for which construction period financing costs are included for recovery through the rate adjustment mechanism.

1 Company. This results in higher costs to customers due to the additional financing  
2 costs that would be incurred and recognized via the accrual of Allowance for Funds  
3 Used During Construction. Unlike some utility investments, Smart Grid  
4 investments will likely involve numerous investments that will be made virtually  
5 every day of the deployment period – smart meters, sensors and other distribution  
6 automation equipment, communications equipment, *etc.* These types of equipment  
7 go into service almost immediately. There is simply no way to time a general rate  
8 case (or cases) to capture these types of investments without the utility suffering  
9 material earnings and cash flow erosion in the process, to the potential detriment of  
10 its credit quality.

11 **Q. WHAT COSTS SHOULD BE INCLUDED FOR RECOVERY?**

12 A. A utility investing in a Smart Grid system should be authorized to recover the  
13 following prudently-incurred costs associated with the full or partial deployment  
14 such system:

- 15 • Implementation, operating, marketing, education, and other  
16 expenses required to deploy the approved program.
- 17 • Return and depreciation for capital investments, including, but not  
18 limited to, those associated with hardware, meters, accompanying  
19 data transmission systems, data management infrastructure,  
20 software, and other associated items, as well as operation and  
21 maintenance expenses related to the investment, including property  
22 taxes. Recovery of these costs should be reduced by any achieved

1 and quantifiable operational savings that result from the Smart  
2 Grid deployment.

- 3 • Net book value of any obsolete equipment that will be removed  
4 and replaced with updated equipment as a result of the deployment  
5 of Smart Grid.
- 6 • Any additional costs associated with updating systems or other  
7 direct or indirect costs supporting a new program.

8 **Q. SHOULD THE COMMISSION AUTHORIZE A UTILITY INVESTING IN**  
9 **A SMART GRID SYSTEM TO RECOVER IN A TIMELY MANNER THE**  
10 **REMAINING BOOK-VALUE COSTS OF ANY EQUIPMENT**  
11 **RENDERED OBSOLETE BY SUCH DEPLOYMENT, BASED ON THE**  
12 **REMAINING DEPRECIABLE LIFE OF THE OBSOLETE EQUIPMENT?**

13 A. The remaining book value of equipment rendered obsolete is a legitimate and  
14 reasonably incurred cost to install a Smart Grid system, and should be recoverable  
15 subject to Commission approval. The deployment of advanced technology could  
16 include electric meters and electromechanical distribution devices such as  
17 switches or reclosers. To the extent a utility has a large percentage of its existing  
18 electric meters and devices in service that are less than 30 years old, the  
19 replacement of such equipment may result in the need to account for the removal  
20 of thousands of devices prior to reaching their respective 30-year depreciable life.

21 Recovery of the cost of obsolescence over the remaining depreciable life  
22 of the obsolete equipment or, alternatively, an accelerated period, should be  
23 determined by the deploying utility, and allowed by approval of the Commission.

1     **III.     SMART GRID INFORMATION (EISA 2007 SECTION 1307(a)(17)(A-C))**

2     **Q.     OVERALL, DOES DUKE ENERGY CAROLINAS BELIEVE THE**  
3     **COMMISSION SHOULD ADOPT THE STANDARD SET FORTH IN**  
4     **EISA 2007 SECTIONS 1307(a)(16)(A-C) AND 1307(a)(17)(A-C)?**

5     A.     No. Although Duke Energy Carolinas supports the EISA 2007 standards related  
6     to Smart Grid investments, it does not believe that the standards must be formally  
7     adopted by the Commission. As discussed in my testimony above, the  
8     Commission's existing authority over rate making provides the necessary legal  
9     basis for the recovery of Smart Grid investments. The Company does believe  
10    that, consistent with EISA 2007 § 1307(a)(16)(B-C), the Commission should  
11    authorize appropriate cost recovery for costs related to the implementation of  
12    Smart Grid technology, including the remaining book value of equipment  
13    rendered obsolete. In order to promote the development of Smart Grid systems,  
14    the cost recovery mechanisms approved by the Commission should take into  
15    consideration the nature and timing of Smart Grid installations and investment  
16    and provide for timely recovery.

17                                   **IV.     CONCLUSION**

18    **Q.     DOES THIS CONCLUDE YOUR PRE-FILED DIRECT TESTIMONY?**

19    A.     Yes.

BEFORE THE  
PUBLIC SERVICE COMMISSION OF  
SOUTH CAROLINA  
DOCKET NO. 2008-447-EG

Petition To Establish Docket To Consider )  
Implementing the Requirements of Section 1307 )  
(State Consideration of Smart Grid) of the )  
Energy Independence and Security Act of 2007 )  
)

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**DIRECT TESTIMONY OF**  
**ROBERT A. MCMURRY**  
**FOR DUKE ENERGY CAROLINAS, LLC**

1 **I. INTRODUCTION AND PURPOSE**

2 **Q: PLEASE STATE YOUR NAME, BUSINESS ADDRESS AND POSITION**  
3 **WITH DUKE ENERGY CORPORATION.**

4 A: My name is Robert A. McMurry, and my business address is 526 South Church  
5 Street, Charlotte, North Carolina. I am Director, Integrated Resource Planning  
6 (“IRP”) for Duke Energy Carolinas, LLC (“Duke Energy Carolinas” or the  
7 “Company”). Duke Energy Carolinas is a wholly-owned subsidiary of Duke Energy  
8 Corporation (“Duke Energy”).

9 **Q: WHAT ARE YOUR CURRENT JOB RESPONSIBILITIES?**

10 A: I have responsibility for integrated resource planning and environmental compliance  
11 for Duke Energy Carolinas. In that role, I oversee the long-term resource planning.

12 **Q: PLEASE BRIEFLY SUMMARIZE YOUR EDUCATIONAL**  
13 **BACKGROUND AND PROFESSIONAL AFFILIATIONS.**

14 A: I am a civil engineer, having received a Bachelor of Science in Engineering from the  
15 University of North Carolina at Charlotte. I began my career at Duke Power  
16 Company (now known as Duke Energy Carolinas) in 1982 and have had a variety of  
17 responsibilities across the Company in areas of structural design, environmental  
18 strategy, allowance management and resource planning. I am a registered  
19 Professional Engineer in North Carolina and South Carolina.

20 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS**  
21 **PROCEEDING?**



1 A. The purpose of my testimony is to provide an overview of Duke Energy Carolinas'  
2 IRP process and to discuss Duke Energy Carolinas' position regarding whether or  
3 not the Energy Independence and Security Act of 2007 ("EISA 2007") IRP standard  
4 should be adopted by the Public Service Commission of South Carolina  
5 ("Commission"), and if not, whether there are any integrated resource planning  
6 standards that should be considered.

7 **II. EISA 2007 INTEGRATED RESOURCE PLANNING STANDARD**

8 **Q. ARE YOU FAMILIAR WITH THE INTEGRATED RESOURCE**  
9 **PLANNING STANDARD SET FORTH IN THE EISA 2007?**

10 A. Yes. The standard proposes that each utility develop a plan to "integrate energy  
11 efficiency resources into utility, state, and regional plans, and adopt policies  
12 establishing cost-effective energy efficiency as a priority resource." EISA 2007 §  
13 532(a)(16)(A-B).

14 **Q. IS ADOPTION OF THIS STANDARD NECESSARY IN SOUTH**  
15 **CAROLINA?**

16 A. No. Although Duke Energy Carolinas agrees that energy efficiency should be  
17 considered as part of the utility's resource planning process, the Company does not  
18 believe this standard is necessary, and it should not be adopted by the Commission.  
19 The State of South Carolina, through its grant of authority to the Commission, has  
20 sufficient statutes and requirements already in place that promote energy efficiency  
21 and accomplish the goal of the EISA 2007 Integrated Resource Planning Standard.  
22 The current South Carolina policies and procedures provide the necessary balance

1 among the multiple factors that need to be considered in providing reliable service at  
2 reasonable prices. Specifically, South Carolina rules and laws for addressing  
3 integrated resource planning by electric utilities and demand-side management  
4 (“DSM”) provide the Commission and utilities with excellent tools to appropriately  
5 balance the interests in promoting energy efficiency and providing a reliable and  
6 cost-effective supply of electricity for customers.

7 **Q. PLEASE EXPLAIN HOW SOUTH CAROLINA’S LAWS ARE**  
8 **CONSISTENT WITH THE EISA 2007 INTEGRATED RESOURCE**  
9 **PLANNING STANDARD.**

10 A. Section 58-37-10, et seq. of the Code of Laws of South Carolina 1976 (“S.C. Code  
11 Ann.”) contains requirements for integrated energy efficiency resources into the  
12 resource planning process consistent with the EISA 2007 IRP standard.  
13 Specifically, S.C. Code Ann. defines “Integrated resource plan” as a plan

14 [w]hich contains the demand and energy forecast for at least a  
15 fifteen-year period, contains the supplier’s or producer’s program for  
16 meeting the requirements shown in its forecast in an economic and  
17 reliable manner, *including both demand-side and supply-side*  
18 *options*, with a brief description and summary cost-benefit analysis,  
19 if available, of each option which was considered, including those  
20 not selected, sets forth the supplier’s or producer’s assumptions and  
21 conclusions with respect to the effect of the plan on the cost and  
22 reliability of energy service, and describes the external and  
23 environmental and economic consequences of the plan to the extent  
24 practicable.

25  
26 S.C. Code. Ann. § 58-37-10(2) (emphasis added).

27  
28 Additionally, S.C. Code Ann. § 58-37-20 provides that the PSCSC may  
29 adopt procedures that encourage electric utilities to invest in cost-effective energy

1 efficient technologies and energy conservation programs. If adopted, these  
2 procedures must:

3 Provide incentives and cost recovery for energy suppliers and  
4 distributors who invest in energy supply and end-use technologies  
5 that are cost-effective, environmentally acceptable, and reduce  
6 energy consumption or demand; allow energy suppliers and  
7 distributors to recover costs and obtain a reasonable rate of return on  
8 their investment in qualified demand-side management programs  
9 sufficient to make these programs at least as financially attractive as  
10 construction of new generating facilities; [and] require the Public  
11 Service Commission to establish rates and charges that ensure that  
12 the net income of an electrical or gas utility regulated by the  
13 commission after implementation of specific cost-effective energy  
14 conservation measures is at least as high as the net income would  
15 have been if the energy conservation measures had not been  
16 implemented.

17  
18 S.C. Code Ann. § 58-37-20<sup>1</sup> (bracket and information added). Thus, the  
19 Commission has the authority to approve incentives that place effective energy  
20 efficiency on equal footing with supply side resources, thereby establishing energy  
21 efficiency as a priority resource.

22 **Q. PLEASE EXPLAIN HOW THE COMMISSION'S CURRENT**  
23 **INTEGRATED RESOURCE PLANNING REQUIREMENTS ARE**  
24 **CONSISTENT WITH THE EISA 2007 INTEGRATED RESOURCE PLAN**  
25 **STANDARD.**

26 A. The Commission's Order No. 98-502, dated July 2, 1998, makes DSM an integral  
27 part of the utility's resource planning process to meet load growth. Specifically,

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<sup>1</sup> Section 58-37-20 also notes that "[f]or purposes of that section only, the term 'demand-side activity' means a program conducted by an electrical utility or public utility providing gas services for the reduction or more efficient use of energy requirements of the utility of its customers including, but not limited to, utility transmission and distribution system efficiency, customer conservation and efficiency, load management, cogeneration, and renewable energy technologies."

1 pursuant to the Commission's Order No. 98-502, the Company must include the  
2 following information in the Integrated Resource Plan ("IRP") that it files with the  
3 Commission: (1) the demand and energy for at least a 15-year period; (2) the  
4 program for meeting the requirements of the forecast in an economic and reliable  
5 manner, including demand-side and supply-side options; (3) a description and  
6 summary of cost-benefit analyses of options, including those not selected; and (4)  
7 the assumptions and conclusions with respect to the effect of the plan on the cost and  
8 reliability of energy service, and a description of the external, environmental, and  
9 economic consequences of the plan to the extent practicable.

10 Accordingly, the current IRP rules are consistent with the EISA 2007  
11 standard and already require that energy efficiency be included as an integral part of  
12 the utility's resource plans. No additional standards are required.

13 **II. DUKE ENERGY CAROLINAS' 2008 INTEGRATED RESOURCE PLAN**

14  
15 **Q. PLEASE GIVE A BRIEF OVERVIEW OF DUKE ENERGY CAROLINAS'**  
16 **CURRENT INTEGRATED RESOURCE PLANNING PROCESS.**

17 **A.** Stated very simply, the IRP process involves taking myriad resource options and,  
18 through screening and analysis, methodically funneling them down to an optimal  
19 combination of feasible and economic alternatives that will reliably meet the  
20 anticipated future customer loads. More specifically, the IRP process involves a  
21 number of steps: (1) development of planning objectives and assumptions; (2)  
22 preparation of an electric load forecast; (3) identification and screening of  
23 potential electric demand-side resource options; (4) identification of, screening of,

1 and performing sensitivity analysis around the cost-effectiveness of potential  
2 electric supply-side resources under varying environmental compliance outcomes;  
3 (5) integration of cost effective demand-side and supply-side options into multiple  
4 portfolios maintaining an acceptable reserve margin; (6) performing final  
5 sensitivity and scenario analyses on the integrated resource alternatives; (7)  
6 selecting an optimal plan based on quantitative and qualitative factors (such as  
7 risk, reliability, technical feasibility, and other qualitative factors); and (8)  
8 developing a short-term action plan to identify the actions that need to be taken in  
9 the short-term to implement the plan.

10 **Q. WHAT TYPES OF RESOURCE ALTERNATIVES ARE CONSIDERED IN**  
11 **DUKE ENERGY CAROLINAS' INTEGRATED RESOURCE PLANNING**  
12 **PROCESS?**

13 A. The Company considers a multitude of options and combinations of options,  
14 including DSM programs (both energy efficiency and demand response  
15 programs), environmental compliance alternatives, and supply-side alternatives  
16 (such as peaking units, combined cycle units, coal-fired units, nuclear units,  
17 integrated gasification combined cycles, renewable resources, and purchases) in  
18 its IRP process.

19 The Company considers other factors, such as flexibility, risk, availability  
20 of equipment, constructability, and transmission constraints in determining the  
21 final plan.

1   **Q.   PLEASE EXPLAIN HOW DUKE ENERGY CAROLINAS CONSIDERS**  
2       **AND RECOMMENDS THE MOST APPROPRIATE METHOD TO**  
3       **INTEGRATE DSM RESOURCES INTO UTILITY, STATE, AND**  
4       **REGIONAL PLANS.**

5   A.   Duke Energy Carolinas believes that continuing to use an IRP process is the most  
6       appropriate method to integrate DSM resources into utility, state, and regional plans  
7       to meet the goals of reliable, cost-effective supply of power to customers. The  
8       Company uses sophisticated models for its IRP process. These models identify the  
9       least cost resources that could be used to satisfy future electric demand under a  
10      variety of constraints including cost, reliability concerns, and the recognized need  
11      for a diverse mix of fuel and technologies. Through the IRP process, Duke Energy  
12      Carolinas analyzes its existing and long-range resource plans which include fuel  
13      diversity and demand-side management opportunities.

14             The Company files this plan with the Commission, as well as with the North  
15      Carolina Utilities Commission, and serves the plan on the South Carolina Office of  
16      Regulatory Staff. The Commission, in its discretion, may schedule a briefing or  
17      hearing to address the plan.

18   **Q.   DOES DUKE ENERGY CAROLINAS INCLUDE DSM AS PART OF ITS**  
19       **INTEGRATED RESOURCE PLAN ANALYSIS?**

20   A.   Yes. In the IRP, DSM options, including demand response and energy efficiency  
21      programs, are screened for cost-effectiveness, and those programs that are

1 demonstrated to be cost-effective in the screening process are included in the  
2 integration/optimization process.

3 **Q. WHY ARE DSM IMPACTS AN INTEGRAL COMPONENT OF THE**  
4 **INTEGRATED RESOURCE PLANNING ANALYSIS?**

5 A. Duke Energy Carolinas' DSM programs are designed to help reduce demand on  
6 Duke Energy Carolinas' system during times of peak load, and to reduce  
7 consumption during peak and off-peak hours. In demand response programs,  
8 customers agree to have some portion of their electrical usage interrupted for a  
9 period of time in exchange for a credit on their power bill. These programs  
10 reduce peak demand but have very little energy impact. In energy efficiency  
11 programs, the Company provides incentives such as a rebate, subsidized price, or  
12 equipment that will result in a reduction in the customer's energy usage. These  
13 programs reduce energy usage and may or may not have an impact on peak  
14 demand. Implementing cost-effective DSM programs can enable utilities to meet  
15 customer needs at a cost lower than traditional generation options.

16 **Q. HOW DID DUKE ENERGY CAROLINAS MODEL DSM PROGRAMS IN**  
17 **ITS MOST RECENT IRP?**

18 A. The Company modeled DSM programs in "bundles" to allow the optimization  
19 model to select demand-side alternatives in the same way the model can select  
20 supply-side and environmental compliance alternatives. The demand response  
21 programs were modeled as two separate bundles (one bundle of non-residential  
22 programs and one bundle of residential programs) that could be selected based on

1 economics. The energy efficiency programs were modeled as three bundles that  
2 could be selected based on economics. The assumption was made that these costs  
3 and impacts for each bundle would continue throughout the planning period.

4 **Q. WHAT WERE THE RESULTS OF THE DSM MODELING?**

5 A. The DSM options were found to be cost effective and were included in the  
6 Company's 2008 IRP.

7 **Q. WHAT IS THE STATUS OF THE COMPANY'S PROPOSED DSM**  
8 **PROGRAMS?**

9 A. The Commission very recently approved Duke Energy Carolinas' proposed  
10 portfolio of DSM programs in Docket No. 2009-166-E. *See* Order No. 2009-336.  
11 The programs analyzed in the 2008 IRP include the approved portfolio of  
12 programs plus additional, undesignated DSM resources in anticipation of  
13 continued success of the Company's DSM programs.

14 **Q. BESIDES ENERGY EFFICIENCY, WHAT OTHER FACTORS MUST BE**  
15 **CONSIDERED WHEN PLANNING GENERATION RESOURCES?**

16 A. When utilities are considering future electric generating resource options, including  
17 purchase power or DSM alternatives, they have a number of constraints to consider.  
18 Achieving the best mix requires a delicate balance of a number of considerations  
19 including reliability, cost and environmental considerations. The generation  
20 resource must match the characteristics of a utility's future load requirements,  
21 whether it is peaking intermediate, or base load requirements. Any of these needs



1           could make a particular generation source, including a DSM plan, more appropriate  
2           and, consequently, more reliable than another.

3   **Q.    IS THERE ANOTHER STANDARD THAT THE COMMISSION SHOULD**  
4   **CONSIDER ADOPTING TO PROMOTE DSM?**

5   A.   Duke Energy Carolinas believes the current state laws and Commission  
6       requirements, particularly the IRP requirements, provide the Commission and  
7       utilities with all that is necessary to promote the interest in making DSM an integral  
8       part of the utility's resource plan and no additional standard is necessary.

9   **IV.   CONCLUSION**

10  **Q.    DOES THIS CONCLUDE YOUR PRE-FILED DIRECT TESTIMONY?**

11  A.    Yes.

BEFORE THE  
PUBLIC SERVICE COMMISSION OF  
SOUTH CAROLINA  
DOCKET NO. 2008-447-EG

Petition To Establish Docket To Consider	)	
Implementing the Requirements of Section	)	<b>DIRECT TESTIMONY OF</b>
1307 (State Consideration of Smart Grid) of	)	<b>RICHARD G. STEVIE, PH.D. FOR DUKE</b>
the Energy Independence and Security Act of	)	<b>ENERGY CAROLINAS, LLC</b>
2007	)	

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1                                   **I. INTRODUCTION AND PURPOSE**

2   **Q. PLEASE STATE YOUR NAME, TITLE, AND BUSINESS ADDRESSES.**

3   A. My name is Richard G. Stevie. My business address is 139 E. Fourth St.,  
4       Cincinnati, Ohio. I am Managing Director of Customer Market Analytics for  
5       Duke Energy Business Services, Inc. ("Duke Energy Business Services"), a  
6       wholly-owned service company subsidiary of Duke Energy Corporation ("Duke  
7       Energy").

8   **Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

9   A. I am Managing Director of Customer Market Analytics for Duke Energy Business  
10       Services. Duke Energy Business Services provides various administrative  
11       services to Duke Energy Carolinas, LLC ("Duke Energy Carolinas") and other  
12       Duke Energy affiliates including Duke Energy Ohio, Inc., Duke Energy Indiana,  
13       Inc., and Duke Energy Kentucky, Inc.

14   **Q. PLEASE BRIEFLY DESCRIBE YOUR DUTIES AND**  
15       **RESPONSIBILITIES AS MANAGING DIRECTOR OF THE CUSTOMER**  
16       **MARKET ANALYTICS DEPARTMENT.**

17   A. I have responsibility for several functional areas including load forecasting, load  
18       research, demand side management ("DSM") analysis, market analytics, customer  
19       survey research, retail energy analytics, and database analytics. The Customer  
20       Market Analytics Department is responsible for providing functional analytical  
21       support to Duke Energy Carolinas as well as to the other previously mentioned  
22       Duke Energy affiliates.

1   **Q.   PLEASE BRIEFLY DESCRIBE YOUR EDUCATIONAL BACKGROUND**  
2       **AND BUSINESS EXPERIENCE.**

3   A.   I received a Bachelor's degree in Economics from Thomas More College in May  
4       1971. In June 1973, I was awarded a Master of Arts degree in Economics from  
5       the University of Cincinnati. In August 1977, I received a Ph.D. in Economics  
6       from the University of Cincinnati.

7               Past employers include the Cincinnati Water Works, where I was involved  
8       in developing a new rate schedule and forecasting revenues; the United States  
9       Environmental Protection Agency's Water Supply Research Division, where I  
10      was involved in the research and development of a water utility simulation model  
11      and analysis of the economic impact of new drinking water standards; and the  
12      Economic Research Division of the Public Staff of the North Carolina Utilities  
13      Commission ("Public Staff"), where I presented testimony in numerous utility  
14      rate cases involving natural gas, electric, telephone, and water and sewer utilities  
15      on several issues including rate of return, capital structure, and rate design. In  
16      addition, I was involved in the Public Staff's research effort and presentation of  
17      testimony regarding electric utility load forecasting. This included the  
18      development of electric load forecasts for the major electric utilities in North  
19      Carolina. I also was involved in research concerning cost curve estimation for  
20      electricity generation, rate setting, and separation procedures in the telephone  
21      industry, and the implications of financial theory for capital structures, bond  
22      ratings, and dividend policy. In July 1981, I became the Director of the Economic  
23      Research Division of the Public Staff with the responsibility for the development

1 and presentation of all testimony of the Division.

2 In November 1982, I joined the Load Forecast Section of The Cincinnati  
3 Gas & Electric Company. My primary responsibility involved directing the  
4 development of the company's Electric and Gas Load Forecasts. I also  
5 participated in the economic evaluation of alternate load management plans and  
6 was involved in the development of the Company's Integrated Resource Plan  
7 ("IRP"), which integrated the load forecast with generation options and demand-  
8 side options.

9 With the reorganization after the merger of CG&E and PSI in late 1994, I  
10 became Manager of Retail Market Analysis in the Corporate Planning Department  
11 of Cinergy Services and subsequently General Manager of Market Analysis with  
12 responsibility for the load forecasting, load research, DSM impact evaluation, and  
13 market research functions of the Company. After the merger with Duke Energy, I  
14 became the General Manager of the Market Analysis Department with  
15 responsibility for several areas including load forecasting, load research, market  
16 research, DSM strategy and analysis, load management development, and  
17 business development analytics. Since then, I have become the Managing  
18 Director of the Customer Market Analytics Department.

19 In addition, since 1990 I have chaired the Economic Advisory Committee  
20 for the Greater Cincinnati Chamber of Commerce. I have been past part-time  
21 faculty member of Thomas More College located in Northern Kentucky and the  
22 University of Cincinnati teaching undergraduate courses in economics. In  
23 addition, I am an outside adviser to the Applied Economics Research Institute in

1 the Department of Economics at the University of Cincinnati as well as a member  
2 of an advisory committee to the Economics Department at Northern Kentucky  
3 University.

4 **Q. ARE YOU A MEMBER OF ANY PROFESSIONAL ORGANIZATIONS?**

5 A. Yes, I am a member of the American Economic Association, the National  
6 Association of Business Economists, and the Association of Energy Services  
7 Professionals.

8 **Q. HAVE YOU PREVIOUSLY PROVIDED TESTIMONY BEFORE THIS**  
9 **COMMISSION?**

10 A. Yes. I previously provided testimony in Duke Energy Carolinas' energy  
11 efficiency proceeding in Docket No. 2007-358-E. I also have presented testimony  
12 on several occasions before the North Carolina Utilities Commission, the Indiana  
13 Utility Regulatory Commission, the Kentucky Public Service Commission, and  
14 the Public Utilities Commission of Ohio.

15 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS**  
16 **PROCEEDING?**

17 A. The purpose of my testimony is to discuss several of the energy efficiency  
18 standards for electric utilities as set forth in the Energy Independence and Security  
19 Act of 2007 ("EISA 2007"), which amended the Public Utilities Regulatory Act  
20 of 1978 ("PURPA").

21 **II. ENERGY EFFICIENCY POLICY CONSIDERATIONS OF EISA 2007**

22 **Q. WHAT ARE THE SIX POLICY CONSIDERATIONS RELATED TO**  
23 **ELECTRIC UTILITIES AND ENERGY EFFICIENCY?**

1 A. The policy considerations for electric utilities include:

- 2 1) removing the throughput incentive and other regulatory and  
3 management disincentives to energy efficiency;
- 4 2) providing utility incentives for the successful management of energy  
5 efficiency programs;
- 6 3) including the impact on adoption of energy efficiency as one of the  
7 goals of retail rate design, recognizing that energy efficiency must be  
8 balanced with other objectives;
- 9 4) adopting rate designs that encourage energy efficiency for each  
10 customer class;
- 11 5) allowing timely recovery of energy efficiency related costs; and
- 12 6) offering home energy audits, offering demand response programs,  
13 publicizing the financial and environmental benefits associated with  
14 making home energy efficiency improvements, and educating  
15 homeowners about all existing Federal and State incentives, including  
16 the availability of low cost loans that make energy efficiency  
17 improvements more affordable.

18 EISA 2007 § 532(a)(17)(B)(1-6).

19 **Q. DOES DUKE ENERGY CAROLINAS AGREE WITH THE EISA 2007**  
20 **ENERGY EFFICIENCY ELECTRIC RATE DESIGN STANDARDS?**

21 A. Duke Energy Carolinas does agree with the EISA 2007 energy efficiency  
22 standards in that the Company believes utility incentives should be aligned with  
23 the delivery of cost-effective energy efficiency and promote energy efficiency

1 investments. However, the Company does not support all of the policy  
2 considerations regarding rate design. Further, although Duke Energy Carolinas  
3 agrees with the standard, the Company does not believe that the standard needs to  
4 be formally adopted. South Carolina's existing demand-side management  
5 ("DSM") statute, Section 58-37-20 of the South Carolina Code of Laws ("S.C.  
6 Code. Ann."), provides the Commission with sufficient flexibility to establish  
7 incentives that encourage energy efficiency and is consistent with the intent of  
8 EISA 2007.

9 **Q. PLEASE EXPLAIN WHICH POLICY CONSIDERATIONS DUKE**  
10 **ENERGY CAROLINAS SUPPORTS UNDER THE EISA 2007 ENERGY**  
11 **EFFICIENCY ELECTRIC RATE DESIGN STANDARD.**

12 A. Duke Energy Carolinas fully supports the first, second, fifth, and sixth policy  
13 considerations. I will comment on the third and fourth policy considerations later  
14 on in my testimony.

15 With respect to the first policy consideration, the Company agrees that in  
16 order to fully realize the potential of energy efficiency, the throughput incentive  
17 and other regulatory and management disincentives to energy efficiency must be  
18 addressed. Because energy efficiency programs actually reduce sales, utilities  
19 have a natural incentive to focus more on supply side options than demand side  
20 options. There is an opportunity to achieve earnings on the supply side  
21 investment that does not occur if the utility encourages customers to be more  
22 energy efficient. There are several methods which may be utilized for addressing  
23 the throughput incentive. These range from recovery of lost margins to



1 decoupling to restructuring of rates. Although the Company supports addressing  
2 the throughput incentive issue, the choice of method utilized is important. South  
3 Carolina's DSM statute authorizes the Commission to adopt procedures to  
4 provide incentives and cost recovery for cost effective energy efficiency and  
5 DSM programs.

6 With regard to the second policy consideration, the Company believes that  
7 energy efficiency needs to be placed on a level playing field with supply side  
8 options. Providing utility incentives for the successful management of energy  
9 efficiency programs is the proper direction. Duke Energy Carolinas believes that  
10 in order to realize the greatest potential of benefits from energy efficiency, there  
11 must be a mechanism in place that both creates value for customers and provides  
12 an incentive for utilities to invest in energy efficiency and promote market  
13 innovation. In the past, utility companies have not had the same incentive to  
14 adopt energy efficiency measures as they have had to adopt traditional supply side  
15 resources. Consequently, Duke Energy Carolinas has proposed a recovery  
16 mechanism in connection with its modified save-a-watt proposal in Docket No.  
17 2009-226-E, and which the Company believes provides an appropriate incentive  
18 for a utility.

19 With regard to the fifth policy consideration, the Company believes that in  
20 order to increase investment, utilities should be permitted to receive timely  
21 recovery of energy efficiency-related costs.

22 And, with respect to the sixth policy consideration, Duke Energy  
23 Carolinas believes that utilities should offer a portfolio of energy efficiency

1 programs for customers, including home energy audits, demand response and  
2 conservation initiatives, as well as educational opportunities. This Commission  
3 recently approved Duke Energy Carolinas' programs that include such elements.

4 **Q. ARE THERE POLICY CONSIDERATIONS WHY DUKE ENERGY**  
5 **CAROLINAS DOES NOT SUPPORT THE EISA 2007 ENERGY**  
6 **EFFICIENCY ELECTRIC RATE DESIGN STANDARD?**

7 A. Yes. Although Duke Energy Carolinas supports the encouragement of energy  
8 efficiency, there are policy considerations, other than energy efficiency, that need  
9 to be considered in adopting actual rate design schemes for various customer  
10 classes. For example, rate designs such as inclining block rates or seasonal rates  
11 need to be supported by cost of service studies and through the load analysis.  
12 There are ways to promote and encourage energy efficiency other than simply  
13 imposing higher rates on customers for higher levels of consumption. Many  
14 customers, especially residential customers, may not have the time or  
15 sophistication to manage energy consumption on their own to avoid higher price  
16 blocks, and, potentially, would face an increase in their bills.

17 Duke Energy Carolinas believes that in order to reach maximum energy  
18 efficiency potential for customers, being energy efficient must become a value  
19 driven, back-of-mind approach. Customers should not have to sacrifice comfort  
20 and convenience to achieve savings and be more efficient.

21 **Q. WHY DOES DUKE ENERGY CAROLINAS BELIEVE THAT THE EISA**  
22 **2007 ELECTRIC ENERGY EFFICIENCY STANDARD NOT NEED TO**  
23 **BE FORMALLY ADOPTED?**

1 A. Duke Energy Carolinas agrees with the standard. The Company merely suggests  
2 that a formal adoption of it is not necessary as there are sufficient regulations,  
3 policies, and utility tariffs in place that accomplish the goals of the EISA 2007  
4 standard. *See* S.C. Code Ann. § 58-37-20.

5 **Q. WHAT POLICIES OR REGULATIONS ARE IN PLACE THAT**  
6 **ACCOMPLISH THE GOALS OF EISA 2007?**

7 A. DSM has been used successfully in South Carolina to help maintain the proper  
8 balance between the needs of consumers for reliable power at fair, just and  
9 reasonable rates and the ability of utilities to generate and distribute that power.  
10 Under existing statutes, specifically S.C. Code Ann. § 58-37-20, the Commission  
11 may approve utility-sponsored DSM initiatives and provide incentives and cost  
12 recovery. In order to change rate structures, utilities must do so in a base rate  
13 case. Utilities are required to provide a cost of service study and must support  
14 any changes in their retail rate design.

15 On both fronts, energy efficiency and rate design, the regulatory  
16 mechanisms are already in place for utilities to propose energy efficiency  
17 programs and changes to the rate structure and for the Commission to evaluate  
18 and decide whether or not to approve the proposals.

19 **Q. WHAT ENERGY EFFICIENCY PROGRAMS DOES DUKE ENERGY**  
20 **CAROLINAS CURRENTLY OFFER THAT ARE CONSISTENT WITH**  
21 **THE GOALS OF THE EISA 2007 ENERGY EFFICIENCY RATE DESIGN**  
22 **STANDARDS FOR ELECTRIC UTILITIES?**

23 A. Duke Energy Carolinas developed its portfolio of programs in collaboration with

1 interested stakeholders. The energy efficiency programs and measures considered  
2 and included consist of (i) programs already offered and tested by Duke Energy  
3 Carolinas' affiliate utility operating companies; (ii) new programs that were  
4 recommended to the Collaborative; and (iii) existing programs offered by Duke  
5 Energy Carolinas in the Carolinas. The list is as follows:

6 **RESIDENTIAL CUSTOMER PROGRAMS**

- 7 • Residential Energy Assessments
- 8 • Smart Saver<sup>®</sup> for Residential Customers
- 9 • Low Income Energy Efficiency and Weatherization
- 10 • Energy Efficiency Education Program for Schools
- 11 • Power Manager

12 **NON-RESIDENTIAL CUSTOMER PROGRAMS**

- 13 • Non-Residential Energy Assessments
- 14 • Smart Saver<sup>®</sup> for Non-Residential Customers
- 15 • PowerShare<sup>®</sup>

16 The Company's Residential and Non-Residential Energy Assessment programs  
17 (energy home audits) and Power Manager and PowerShare<sup>®</sup> programs (demand  
18 response programs) are consistent with a number of the considerations of EISA  
19 2007 § 532(a)(17)(B)(6). As discussed above, the Company has filed a modified  
20 save-a-watt proposal with the Commission in Docket No. 2009-226-E to establish  
21 the incentive mechanism by which the Company will be paid for offering these  
22 programs.

1

**III. CONCLUSION**

2 **Q. DOES THIS CONCLUDE YOUR PRE-FILED DIRECT TESTIMONY?**

3 **A. Yes.**